

Job Title:	Small Business Affiliate (SBA)	Job Category:	Small Business Education
Location:	Nationwide	Structure:	1099 paid weekly by direct deposit
Compensation:	<p>DIRECT INCOME</p> <ol style="list-style-type: none"> \$100 paid upfront as each client enrolls in the grant-subsidized, Capital Ready Program. \$250 more when they submit their refundable deposit. A minimum of \$1,000 more from the client's capital raise (1%) <p>VERRIDE INCOME</p> <p>While we are not a MLM nor network marketing, override commissions are available of \$250 per conversion AND 1% of the capital raise is available for three levels deep rewarding Affiliates for developing sub-Affiliates.</p> <p>For details, please see www.ics.postaffiliatepro.com/affiliates/</p>	Position Type:	<ul style="list-style-type: none"> There is NO cost to become an Affiliate. 24/7 on-line back office access provided for free. Part- or full-time. Free leads provided. Management/leadership opportunities available. <p>OPTION TO TEACH CLASSES</p> <p>Affiliates may attend an optional one-day Certification class to be eligible to teach our one hour, Access To Capital classes with hosts, i.e., churches, chambers, libraries, business associations, etc.</p> <p>On average, each class will generate \$10,000+ of income to Affiliate.</p>
Timeline:	Immediate	Date posted:	July 26, 2019
Applications Accepted By:			
APPLY ON-LINE: http://ics.postaffiliatepro.com/affiliates/signup.php?a_aid=ics1 There is no specific training or education required to apply.		WHO SHOULD APPLY: This is especially valuable for insurance professionals, business coaches, and others who desire to develop relationships with small business owners.	
Background & Duties			
<p>BACKGROUND</p> <p>There are 28 million (28,000,000) small businesses in the US with over 500,000 new ones starting each year. According to the United States Small Business Administration (SBA), the primary concern/constraint reported by small business owners is inadequate capital to start and grow their business.</p> <p>Innovative Capital Strategies, Inc. (ICS) has been retained by a 501(c)(3) non-profit that is a member of the Money Smart Alliance developed by the SBA and the FDIC to develop a national network of Affiliates. We are BBB accredited and a chamber member.</p> <p>We do not compete with banks, lenders, etc. but this model has three competitive advantages as compared to other alternatives:</p> <ol style="list-style-type: none"> Distribution model. We are building a national Affiliate network who are generously rewarded (with no participation cost) and developing Affinity relationships with key influencers, i.e., churches, chambers, business associations, etc. who also revenue share. We are passionate about education and leverage hosts to teach Access To Capital classes. Breadth of sources of capital. We realize the key to a successful capital raise is to identify the right type of capital for each client's mitigating circumstances and then helping them meet the underwriting criteria. We can help with EIN-only sources of capital (no personal credit), business loans, alternative sources of capital, equity-based, etc. \$100,000 capital raise guaranteed for every client. With our grant-subsidized program, we even create the loan package at no cost (only a refundable deposit) saving clients \$2,500 and guarantee, at least, a \$100,000 capital raise. <p>PRIMARY DUTIES OF AFFILIATES</p> <ol style="list-style-type: none"> Create awareness of our grant-subsidized, Capital Ready Program, designed by SBDC Advisors, SCORE Mentors, and business bankers, to allow any small business to access at least \$100,000 in capital, guaranteed. Educate small businesses using a brief, on-demand YouTube video (https://youtu.be/HA9A87FdHZc) and/or teaching the one hour Access To Capital class in-person or via webinar (must be Certified to teach the class). Assist the small business in enrolling on your optionally available replicated site or on ours: https://innovativecapitalstrategies.org/capital-ready-package/ 			

